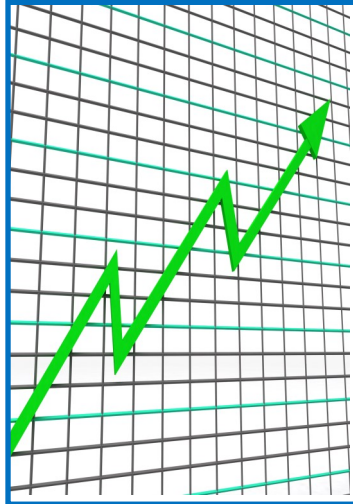


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**Slow Recovery from COVID-19**

Slowly recovering from COVID-19, the demand for US industrial freight improved in May after the enormous shutdown of businesses in March and April. According to the reports from LTL carriers Saia and Old Dominion. Since this Old Dominion Freight Lines' revenue per day dropped 16.2 percent in May as less-than-truckload shipments per day decreased 16.7 percent. This is due



to the cause of the COVID-19 pandemic and has taken a toll on the freight industry. In April of 2020, the volume was down almost 20 percent since

April of 2019. The carrier, Saia, had similar reports as well. Being the eighth-largest US LTL carrier, they were down 16.2 percent in April, however, they were only 9.2 percent in May 2020. As time goes by, the reports become a little better as the US is going towards economic recovery. Now we just need to wait and see how the rest of the year goes due to the COVID-19 pandemic.

**Price Predictions in the Trucking Industry**

Current price predictions in the trucking industry average that transaction prices are to spike up to 5.2% this year, however, it will be followed by a 4.6% decline next year. Before the effects of COVID-19, the last forecast was predicted to have an annual price rise of 2% in 2020, then another 1.2% increase in the year 2021. The trucking industry prices rose 6.6% during the Great Recession in 2008. Then it fell in 2009 to 4.6%. It is likely for the truckload market to notice these harsh price swings again, as it did in 2008. It is predicted that the inflation rate for truckload services is to hit 4.3% this year, 2020, along with a 7% deflationary price in 2021. These price predictions are all due to the pandemic of COVID-19, which may bring challenging times ahead.

**Mission Statement**

"We will be the staff our clients require to reach goals and achieve their vision."



### Focus on The Client - Usaopoly



Usaopoly, also known as The Op, are game makers and game-changers! They are based in Southern California and started with a small business plan and the rest is history. Their amazing portfolio of products range from family party games, hobby cooperative games, as well as many brands that you may know such as Monopoly, Clue, Scrabble, Codenames, Rubik's Cube, and much more! They bring passion, memories, connection, and fun for everyone to enjoy. Today the company is one of the most diverse game and puzzle publishers around. "We are committed to uphold our reputation for quality and authenticity through unique and immersive experiences that we hope you will always remember."

For more information about Usaopoly, known as The Op, visit: <https://theop.games/>

### 2020 Inbound Logistics Top 100 Logistics IT Provider

When choosing the 2020 Top 100 Logistics editors looked at excellence in optimizing supply chain, logistics and transportation operations. Strategically, editors make their selections based on how transformative solutions impact those business activities driving integration across internal and external business processes.

Freight Management Inc was selected because its solutions solve specific logistics challenges, improve processes, and create a ripple effect of efficiencies across the entire value chain.

"We will be the staff our clients require to reach goals and achieve their visions"



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## Me, Myself & I— Eric Doppert

**Name**—Eric Doppert  
**Which department do you work in?**

— Customer Service

**Where did you grow up?** — Cerritos

**Where do you live currently?** — Buena Park

**What are your hobbies?** — Watching pro wrestling, playing video games, collecting POP!s

**What are your favorite music, artist, and or band?** — New Found Glory

**What is your favorite color?** — Anything bright and then black

**Do you have a lucky number?** — 37

**What is your favorite animal?** — Cat

**What is your favorite food?** Sushi

**How did you get into the freight business?** — The G.M. at the company where my



Mom worked at asked if she knew someone that could work. Then later that day my Mom asked me, and I started following week.

**Do you have any hidden talents?** — Not really, I'm starting to learn to cook though

**If you describe yourself in one word what would that be?** — Meh

**Do you have any words of wisdom or mantras you**

**live by?** — Bears are fast  
**If you could live anywhere in the world where would that be?** — It'd take some getting used to, but I'd love to live in some small coastal town in either Italy or Greece

**What is your favorite ice cream flavor?** — Mint Chocolate Chip

**What is the perfect pizza topping?** — Pineapple

**If you could retire tomorrow, what would you do?** — Work out, watch TV and play my games

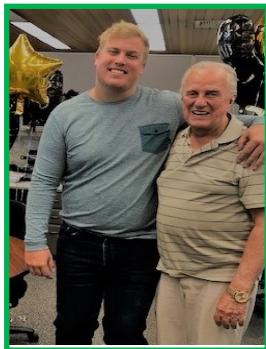


## Father's Day & National Holiday's in August Fun Facts



- Did you know that about 20% of cards are bought for husbands on Father's Day?
- Did you know in Thailand, they celebrate Father's Day in December, on the birthday of King Bhumibol Adulyadej and everyone wears yellow?
- Did you know that in the animal kingdom, the male seahorses carry the eggs and birth the babies instead of the females?
- Did you know it is Friendship Day on the first Sunday of August? So why not spend some time with a good friend.
- Did you know August 9<sup>th</sup> is Book Lover's Day? Pull out your favorite book
- Did you know August 16<sup>th</sup> is Tell a Joke Day? Tell your coworker or friend a silly joke. LOL!

## Congratulations to Our FMI Families



Congrats to Nikolai Andersen for receiving his B.S. in Mathematics from Cal State University Dominguez Hills



Congrats to Jamie Curd who is now newlywed and is Mr. and Mrs. Williamson



Congrats to Angela & JB Shackford on their newborn baby boy Jameson Shackford



If you have any articles you'd like to submit, please contact Jackie Muro.

**Freight Management, Inc.**

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Jackie Muro 6/1997 - 23 years  
Bert Hugo 6/1997 - 23 years  
Tim Ponder 7/1999 - 21 years  
Gene Polychenko 6/2015 - 5 years  
Lourdes Flavia 7/2017 - 3 years  
Jamie Curd 6/2018 - 2 years  
Eric Doppert 7/2019 - 1 year  
Austin Escobedo 8/2019 - 1 year



## FMI Challenge Winners

**Answer:**

Secret

**Congratulations:**

Bryan Hicks - from TransGroup LAX

## June, July, & August Birthdays

Jamie Curd 6/30  
Tim Ponder 7/10  
Jackie Muro 7/17  
Gene Polyachenko 7/24  
Laurie Galli 7/25



### Take the FMI Challenge

**Answer the following riddle:**

I am tall when I am young and short when I'm old. What am I?

Fax or email answers and address to 714-632-7221 or [frontoffice@freightmgmt.com](mailto:frontoffice@freightmgmt.com) to collect your prize. Winners will be announced bi-monthly.

**Fun Health Tip:** Though it may feel unusual to work from home, try to create a great working space for yourself. Working near a window or surrounding yourself with things you love can help you focus. With COVID-19 disrupting our everyday lives, it is important to stay informed but not overwhelmed. Try to remove yourself from too much media, to help with any anxiety you may feel. Also clear your workspace of any clutter that can affect your focus at home. This will make working from home much more positive experience.



**Freight Management, Inc.**

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