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Price Increase & Challenges of COVID-19

With the struggles of COVID-19, trucking executives have noticed that they still have plenty of freight right now to pack their trucks. Analysts believe that rates will go up in 2021, but how high will



they go? Many LTL carriers are planning to raise rates and bring an opportunity to expand margins

with higher rates. The main reasons for carriers to increase their rates are due to the following: driver pay raises, COVID-19 requirements, highway tolls, and a capacity shortage. There is a hope that shippers and carriers can work together.

Best Wishes Jack Farley on Your "Retirement"



From Jack....

Enjoyed working with Freight Management the past 23 years. I will miss working with all my co-workers and carrier/client partners. I wish everyone the best!
Jack Farley



Mission Statement

"We will be the staff our clients require to reach goals and achieve their vision."

Focus on The Client - CMA Dishmachines



In the early 1970's CMA Dishmachines started to develop its ideas in full service "Low Energy" Glass and Warewashing equipment. Originally, CMA trademarked their name as "Energy Miser", which provided "Full Service Warewashing" to the foodservice industry. They first were in a small building about 2,500 square feet located in Westminster, California. Now located in Garden Grove, California, CMA makes both High and Low temperature chemical sanitizing dishmachines, glass washers, and warewashing equipment in their warehouse. CMA Dishmachines manufactures their products in a 100,000 square feet space today, where they strive to be the leading edge in the industry! Their goal is to provide excellent service, innovative designs, and great quality equipment! CMA'S Mission Statement: CMA's Mission is to provide customers with the highest quality products and service, while always delivering more than is promised and more than the customer expects. CMA is committed to the design, engineering and manufacturing of high-quality equipment, producing sparkling clean and sanitized dishes and glassware, assuring excellent results and years of trouble-free operation.

For more information about CMA Dishmachines visit: <https://cmadishmachines.com>



Me, Myself & I— Nhi Quynh Do

Name - Nhi Quynh Do
Which department do you work in?
 - Finance Department
Where did you grow up? - Vietnam
Where do you live currently? - Lake Forest
What are your hobbies? - Traveling, Back Packing, Hiking, and outdoor activities
What are your favorite music, artist, and or band? - Sam Smith and Shawn Mendes
What is your favorite color? - White and Gold
Do you have a lucky number? - 7
What is your favorite animal? - Cats
What is your favorite food? - All types of Korean food
How did you get into the freight



business? - I got into the freight industry because I found out there is lots of room for professional growth.

If you describe yourself in one word what would that be? - Caring

Do you have any words of wisdom or mantras you live by? - The best way to predict your future is to create it!

Is there a moment in time you wish you could revis-

it? Which? - My childhood with my Grandma
If you could live anywhere in the world where would that be? - Switzerland, they have so many beautiful hiking trails

What is your favorite ice cream flavor?
 - Ube Ice Cream

Do you have any memorable stories? - In case, you did not know that I recently got engaged. My fiancé planned a surprise proposal at Mammoth Lake, and I was in a state of shock I couldn't even say "Yes"

What is the perfect pizza topping? - Mushroom and Pineapple

Who is your hero? - My Parents

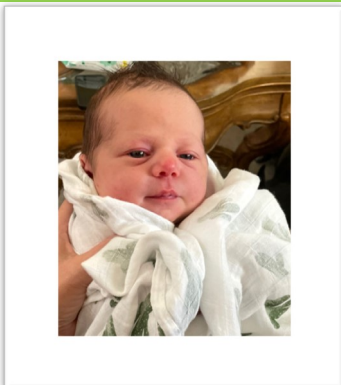
If you could retire tomorrow, what would you do? - Travel the World

National Pi Day & St. Patrick's Day Fun Facts

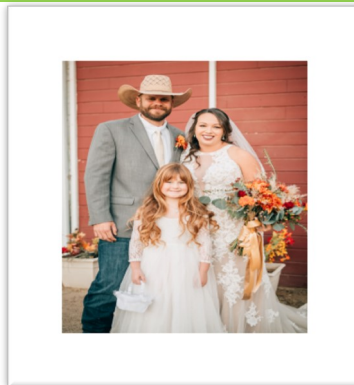


- Did you know it is National Pi Day on March 14th? (3.14) It is a transcendental number meaning it is infinite!
- Did you know that a Japanese psychiatric counsellor broke the record of reciting Pi to 83,431 decimal places from memory?
- Did you know that after Larry Shaw recognized this day as Pi Day, it was passed as a non-binding resolution by the House of Representatives?
- Did you know that leprechauns are most likely based on Celtic fairies? They are sometimes associated with St. Patrick's Day, and pot of gold. The original Irish name of leprechauns are "lobaircin", which means small-bodied fellow.
- Did you know that corned beef and cabbage was an American innovation? Ham and cabbage are eaten in Ireland, while corned beef is offered here in American as a substitute.
- Did you know that the shamrock, clover, was considered a sacred plant, it symbolized the beginning of spring?

Congratulations to Our FMI Families



Congrats to Eric & Jamie Williamson (Curd) on their newborn baby girl "Charlotte Williamson" born on 4/4/21 and 7 lbs and 7 oz, and 20.5 inches



Congrats to our Newlyweds Mr. and Mrs. Power



If you have any articles you'd like to submit, please contact Jackie Muro.

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Bob Walters 1/1997- 24 years
Cindy Saucedo 1/1998- 23 years
Heidi Calamusa 1/2000- 21 years
Dwayne Phillips 3/2001- 20 years
Vianey Hernandez 1/2008 - 13 years
Tori Herrera 4/2019- 2 years
Laurie Galli 1/2020- 1 year



FMI Challenge Winners

Answer:
Mirror

Congratulations:
Bert Hugo - from FMI

January, February, March & April Birthdays

Cindy Saucedo 1/11
Aimee Cordova 1/19
Dwayne Phillips 2/2
Sheri Santana 2/5
Kim Ferguson 2/11
Austin Escobedo 3/21
Carmen Meza 4/3
Katie Brown 4/20



Take the FMI Challenge

Answer the following riddle:

Where does today come before yesterday?

Fax or email answers and address to 714-632-7221 or frontoffice@freightmgmt.com to collect your prize. Winners will be announced bi-monthly.

Fun Health Tip: The pandemic is still lingering and that means so is the stress and anxiety of when it might end. Here are some natural superfoods that can help you reduce anxiety: blueberries, acai berries, nuts, bananas, avocados, and citric fruits. You can also try Greek yogurt, eggs, dark chocolate, and salmon.

Maybe try making a smoothie with some of ingredients above. It's worth a try. So next time you are feeling stressed have a superfood, instead of a high sugary snack.



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